### ACHIEVEMENT REWARDS FOR COLLEGE SCIENTISTS FOUNDATION, INC.

### FINANCIAL STATEMENTS JUNE 30, 2021

#### ACHIEVEMENT REWARDS FOR COLLEGE SCIENTISTS FOUNDATION, INC.

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#### **INDEPENDENT AUDITORS' REPORT**

To the Board of Achievement Rewards for College Scientists Foundation, Inc.

We have audited the accompanying financial statements of Achievement Rewards for College Scientists Foundation, Inc. (a nonprofit organization), which comprise the statement of assets, liabilities and net assets - modified cash basis as of June 30, 2021, and the related statements of revenues, expenses and other changes in net assets - modified cash basis, functional expenses - modified cash basis, and cash flows - modified cash basis for the year then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with the modified cash basis of accounting as described in Note A; this includes determining that the modified cash basis of accounting is an acceptable basis for the preparation of the financial statements in the circumstances. Management is also responsible for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditors' Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the assets, liabilities, and net assets of Achievement Rewards for College Scientists Foundation, Inc. as of June 30, 2021, and its revenues, expenses, changes in net assets and its cash flow for the year then ended in accordance with the modified cash basis of accounting as described in Note A.

#### **Basis of Accounting**

We draw attention to Note A of the financial statements, which describes the basis of accounting. The financial statements are prepared on the modified cash basis of accounting, which is a basis of accounting other than accounting principles generally accepted in the United States of America. Our opinion is not modified with respect to this matter.

Atlanta, Georgia

September 30, 2021

10, LLP

## ACHIEVEMENT REWARDS FOR COLLEGE SCIENTISTS FOUNDATION, INC. STATEMENT OF ASSETS, LIABILITIES AND NET ASSETS - MODIFIED CASH BASIS JUNE 30, 2021

#### **ASSETS**

Cash and cash equivalents Investments, at cost	\$ 54,751 <u>2,646,438</u>
Total assets	\$ <u>2,701,189</u>
<u>LIABILITIES AND NET ASSETS</u>	
<u>Liabilities</u>	
Due to others	\$ <u>2,144</u>
	\$ <u>2,144</u> 2,144
Due to others  Total liabilities  Net assets	*
Due to others  Total liabilities  Net assets  Without donor restrictions	2,144
Due to others  Total liabilities  Net assets  Without donor restrictions  Unrestricted	2,144
Due to others  Total liabilities  Net assets  Without donor restrictions  Unrestricted  Designated by the board	2,144 141,295 120,000
Due to others  Total liabilities  Net assets  Without donor restrictions  Unrestricted	2,144
Due to others  Total liabilities  Net assets  Without donor restrictions  Unrestricted  Designated by the board  Total without donor restrictions	2,144 141,295 120,000 261,295

# ACHIEVEMENT REWARDS FOR COLLEGE SCIENTISTS FOUNDATION, INC. STATEMENT OF REVENUES, EXPENSES, AND OTHER CHANGES IN NET ASSETS - MODIFIED CASH BASIS FOR THE YEAR ENDED JUNE 30, 2021

	Without Donor Restrictions					Total
Support and revenue Contributions and bequests Grant revenue Dues Investment return, net Other income	\$	102,802 0 48,300 853 2,041	\$	65,704 50,000 0 161,595	\$	168,506 50,000 48,300 162,448 2,041
Total support and revenue		153,996		277,299		431,295
Net assets released from restriction Restrictions satisfied by payments		105,781		(105,781)		0
Total support, revenue and restriction releases	_	259,777		<u> 171,518</u>		431,2 <u>95</u>
Expenses Program services Supporting services:		110,991		0		110,991
Management and general Fundraising		71,139 23,163		0 <u>0</u>		71,139 23,163
Total expenses	_	205,293		0		205,293
Change in net assets		54,484		171,518		226,002
Net assets, beginning of year		206,811		2,266,232		<u>2,473,043</u>
Net assets, end of year	\$ <u></u>	261,295	\$ <u></u>	2,437,750	\$ <u></u>	2,699,045

## ACHIEVEMENT REWARDS FOR COLLEGE SCIENTISTS FOUNDATION, INC. STATEMENT OF FUNCTIONAL EXPENSES - MODIFIED CASH BASIS FOR THE YEAR ENDED JUNE 30, 2021

	<u></u>	Program		lanagement and General	<u>F</u>	- undraising		Total
Professional fees	\$	59,108	\$	63,359	\$	11,067	\$	133,534
Website		31,923		0		0		31,923
Office and administrative		1,955		7,217		12,096		21,268
Communications		17,955		0		0		17,955
Officers		50	_	563	_	0	_	613
	\$	110,991	\$_	71,139	\$_	23,163	\$_	205,293

## ACHIEVEMENT REWARDS FOR COLLEGE SCIENTISTS FOUNDATION, INC. STATEMENT OF CASH FLOWS - MODIFIED CASH BASIS FOR THE YEAR ENDED JUNE 30, 2021

Cash flows from operating activities Change in net assets Adjustments to reconcile change in net assets to net cash and cash equivalents provided by operating activities	\$	226,002
Realized gain on sale of investments		(74,729)
Due to chapter paid services		2,144
Net cash and cash equivalents provided by operating activities	_	153,417
Cash flows from investing activities		
Income reinvested and purchases of investments Proceeds from sale of investments		(2,324,578) 2,207,968
Proceeds from sale of investments		2,207,900
Net cash and cash equivalents used by investing activities		(116,610)
Net increase in cash and cash equivalents		36,807
Cash and cash equivalents, beginning of year	_	17,944
Cash and cash equivalents, end of year	\$	<u>54,751</u>

#### Note A Summary of Significant Accounting Policies

#### Nature of Operations:

Achievement Rewards for College Scientists Foundation, Inc. (the Foundation) is a California non-profit organization. The Foundation advances science and technology in the United States by providing financial awards to academically outstanding U.S. citizens studying to complete degrees in science, engineering, and medical research.

In close collaboration with University departments across the United States that are recognized leaders in science and engineering fields, 1,150 women volunteer members of 15 regional Foundation chapters fund the most promising scholars at the startup or "seed stage" of their work and discovery.

#### Basis of Accounting:

The financial statements of the Foundation have been prepared on the modified cash basis of accounting which is a comprehensive basis of accounting other than generally accepted accounting principles. This basis of presentation differs from accounting principles generally accepted in the United States of America (GAAP) in that certain revenues are recognized when received rather than when earned and certain expenses are recognized when paid rather than when the obligation is incurred. Specifically, the variances from GAAP include omission of unrealized gains and losses related to the investments. Such variances are presumed to be material. The accompanying financial statements are not intended to present the statement of assets, liabilities and net assets and statement of revenues, expenses and other changes in net assets in conformity with accounting principles generally accepted in the United States of America.

#### **Financial Statement Presentation:**

Financial statement presentation is in accordance with accounting standards regarding the reporting of net assets. The Foundation is required to report information regarding its financial position and activities according to two classes of net assets:

- Net Assets Without Donor Restrictions: Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Foundation. These net assets may be used at the discretion of the Foundation's management and the Board of Directors.
- Net Assets With Donor Restrictions: Net assets subject to stipulations imposed by donors and grantors. Some donor-imposed restrictions may be temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions may be perpetual in nature, where the donor stipulates that resources be maintained in perpetuity.

#### Note A

#### **Summary of Significant Accounting Policies (Continued)**

#### Federal Income Tax Status:

The Foundation has been classified as an exempt organization under the Internal Revenue Code Section 501(c)(3), and as such, no provision for income taxes has been provided.

The Foundation is no longer subject to income tax examinations for tax years prior to 2018.

#### Cash and Cash Equivalents:

The ARCS Foundation considers all highly liquid investments with an initial maturity of 3 months or less to be cash equivalents.

#### **Contributions:**

The Foundation records contributions received as unrestricted or restricted support depending on the existence and/or nature of any donor imposed restrictions.

#### Functional Expenses:

The Foundation allocates its expenses on a functional basis among its programs and support services. Expenses that can be identified with a specific program or support service are allocated directly. Expenses common to several functions are allocated according to estimates developed by management.

Program services are the activities that result in goods and services being distributed to beneficiaries, customers, or members that fulfill the purposes or mission for which the Foundation exists. General and administrative activities are activities that are not identifiable with a single program or fundraising activity but that are indispensable to the conduct of those activities and to the Foundation's existence. Fundraising activities are activities undertaken to induce potential donors to contribute money, securities, services, materials, facilities, other assets, or time.

#### Note B Credit Risk

The Foundation maintains cash deposits in commercial banks that at times may exceed federally insured limits. The Foundation believes that there is no significant credit risk with respect to these deposits.

#### Note C Investments

As of June 30, 2021, investments, at cost consist of the following:

Investment management fees

Bond and mutual funds Equities REITs Exchange traded funds Corporate bonds	\$ _	2,142,811 62,780 76,500 260,758 103,589
	\$ <u>_</u>	2,646,438
For the year ended June 30, 2021, net investment return consists of the following:		
Interest and dividends Net realized gain on sale of investments	\$	106,516 74,729

(18,797)

162,448

#### Note D Cash held for others

The Foundation receives donations intended for its Chapters and distributes grants to the Chapters on a monthly basis. In addition, the Foundation provides prescribed management services through Associated Services Group LLC on the behalf of two Chapters for an agreed upon monthly fee. All transactions processed by National on behalf of its Chapters are included on the Foundation's accompanying statement of assets, liabilities and net assets - modified cash basis, as due to others totaling \$2,144 at June 30, 2021.

#### Note E National Endowment Fund

The National Endowment Fund (hereinafter "the Endowment" or "the Endowment Fund") was established by the Foundation on June 2, 2001, to receive gifts that will provide a permanent source of endowment funds for the Foundation. The principal of the Endowment shall be preserved in perpetuity to maintain a permanent reserve for the Foundation. A portion of the total return of the Endowment Fund each year may be used to assist the Foundation in meeting its annual operating expenses and may be used to provide financial support for special projects. The balance of the total return will remain in the Fund to provide for the growth of the Endowment.

#### Note E National Endowment Fund (Continued)

#### Interpretation of Relevant Law:

The state of California adopted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) in January 2009. The Endowment Fund Committee has interpreted UPMIFA as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent the explicit donor stipulations to the contrary. Accordingly, the classification of net assets with donor restrictions includes the original value of gifts donated to the endowment and the original value of subsequent gifts to the endowment. The remaining portion of the endowment fund is classified as net assets with donor restrictions until those amounts are appropriated for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the fund
- (2) The purposes of the organization and the donor-restricted endowment fund
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of the organization
- (7) The investment policies of the organization

#### Investment Return Objectives and Risk Parameters and Strategies:

The Endowment Fund Committee of the Foundation has adopted investment policies which shall preserve the fund in perpetuity building a permanent reserve for the Foundation to supplement its annual operating expenses. The assets are liquid and available for working funds for present and future operations and should be invested in a high-quality portfolio which: preserves principal; meets liquidity needs; provides income and avoids imprudent investments and concentrations. Investment risk is measured in terms of the total Endowment Fund; investment assets and allocation between asset classes and strategies are managed to not expose the fund to unacceptable levels of risk.

The portfolio is constructed based on the forecasted needs of the operations of the Foundation. Endowment assets include equity and debt securities, which are intended to result in a consistent inflation-protected rate of return that has sufficient liquidity to make an annual distribution based on a three year annualized Total Return from the fund. All monies or assets contributed to the Endowment Fund are segregated from all other Foundation assets.

#### Note E National Endowment Fund (Continued)

#### **Spending Policy**:

Annually, the Endowment Fund Committee shall distribute an amount equal to 60% of the average annual total return for the Endowment Fund during the three immediately preceding fiscal years ("Total Annual Distribution Amount"). The Endowment Fund Committee may reduce the distribution in any given year, if the Committee reasonably determines that such distribution would contravene the Prudent Investor Standard under UPMIFA or impair the growth of the Endowment Fund. The National Board may request a supplemental distribution of Endowment Fund assets by petitioning the Endowment Fund Committee, in writing, stating the proposed uses and expected outcomes to be achieved by the Endowment Fund resources. The Endowment Fund Committee, subject to UPMIFA, shall determine whether funding of the proposed uses of the Endowment assets comports with the Endowment Fund's mandate and whether distribution, in whole or in part, shall be funded.

The composition of and changes in the endowment are as follows for the year ended June 30, 2021:

Endowment net assets, July 1, 2020	\$ 2,239,031
Contributions	65,704
Investment income	177,485
Investment fees	(18,033)
Appropriation for expenditure	 (53,647)
Endowment net assets, June 30, 2021	\$ 2,410,540

#### Note F Net Asset Restrictions

Net assets with donor restrictions as of June 30, 2021, consist of the following:

	Nature of Restriction				
		Purpose		Perpetuity	 Total
Endowment Fund New Chapter Development	\$	429,238 27,201	\$	1,981,302	\$ 2,410,540 27,201
Total	\$ <u></u>	456,439	\$	1,981,302	\$ 2,437,741

Net assets designated by the Board of Directors as of June 30, 2021, consist of the following:

Operating	\$ 60,000
Website	 60,000
Total	\$ 120,000

#### Note G Management Fee

The Foundation entered into a management contract with Association Services Group, LLC, an unrelated third party, to provide management services including office and administrative support, program support, and financial services. Association Services Group LLC receives a management fee of \$9,643 per month, plus reimbursements for other costs incurred. During the year ended June 30, 2021, management fees expensed totaled \$115,710.

### Note H <u>Liquidity and Availability of Resources</u>

The Foundation's financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of June 30, 2021, comprise the following:

Financial assets available for general expenditure within one year:

Cash and cash equivalents Investments	\$ 54,751 <u>2,646,438</u>
Total financial assets	2,701,189
Less: Board-designated Funds Less: Donor-imposed purpose restrictions Plus: Appropriation from endowment for next fiscal year	(120,000) (2,437,741) 144,222
Total	\$ <u>287,670</u>

The Foundation monitors its liquidity so that it is able to meet its operating needs and other contractual commitments while maximizing the investment of its excess operating cash. In addition to the \$287,670 of financial assets available for general expenditure within one year, the Foundation operates with a balanced budget and anticipates covering its general expenditures by collecting sufficient contributions, meeting revenues, and by appropriating the investment return on its donor-restricted endowment, as needed.

Amounts not considered available for general expenditure include a board-designated fund not considered in the annual operating budget. These funds have been designated for emergency use by the Foundation as further described in Note E.

### Note I <u>Effects of Current Economic Conditions on Contributions</u>

The Foundation depends heavily on contributions and grants for its public support. The ability of certain contributors and grantors of the Foundation to continue giving amounts comparable with prior years may be dependent upon current and future overall economic conditions. While the Foundation's board of directors believes the Foundation has the resources to continue its programs, its ability to do so and the extent to which it continues may be dependent upon the above factors.

The Foundation's ongoing profitability may experience instability and estimates included in the financial statements may change due to current political and economic conditions as a result of public health concerns related to the novel coronavirus, or COVID-19. National and chapter meetings are now being conducted virtually. Management and the Board are considering the social distancing recommendations provided by the Center for Disease Control and Prevention as the Foundation prepares to resume inperson meetings and conferences. These recommendations may limit future meetings and contribution revenues if the meetings continue to take place virtually. Accordingly, the duration and intensity of these impacts and resulting disruption to which these events effect the Foundation's business will depend on future developments, which are highly uncertain and cannot be predicted at this time.

#### Note J Subsequent Events

Management considered all events through September 30, 2021, the date the financial statements were available for release, in preparing the financial statements and the related disclosures. Management is not aware of any significant events that occurred subsequent to the balance sheet date, but prior to the issuance of this report, that would have a material impact on the audited financial statements.